



FWP30616 Certificate III in Timber Merchandising

Qualification Description

This qualification is designed for job roles in the timber manufactured products sector of the forest and forest product industry.

Entry Requirements

There are no entry requirements for this qualification.

Language, Literacy and Numeracy

All applicants are required to complete a Language, literacy and numeracy assessment prior to enrolling and will require sufficient language, literacy and numeracy skills to be able to complete the assessment. This program requires sound communication and interpersonal skills, the capacity to read and interpret written instructions and the ability to analyse and write reports in context to the job role.

Licensing/Regulatory Information

Licensing, legislative, regulatory, or certification requirements may apply to units in this qualification in some states & territories at the time of publication and may differ according to jurisdiction.

Some imported units in the elective bank may be subject to licensing, legislative, regulatory, or certification requirements. These units must be implemented in line with the licensing requirements outlined in the unit's parent Training Package.

Employment Pathways

This qualification has a number of employment pathways for typical operational environments of timber merchandising. These are:

- Customer service/ sales assistant (retail or wholesale)
- Customer service officer
- Sales and merchandising team leader
- Sales and merchandising team leader (timber products)
- Timber advisors

Education Pathways

FWP40216 Certificate IV in Timber Processing

Packaging Rules:

13 units must be completed:

- 5 core units
- 8 elective units

Core Units

FWPCOR2201	Work effectively in the forest and forest product industry
FWPCOR3201	Implement safety, health and environment policies and procedures
FWPCOR3202	Conduct quality and product care procedures
FWPCOT2241	Apply wood and timber products knowledge
SIRXSL303	Build relationships with customers

Elective Units

BSBFLM303	Contribute to effective workplace relationships
BSBFLM312	Contribute to team effectiveness
BSBINN201	Contribute to workplace innovation
FWPCOR3204	Visually assess materials
SIRWSL301	Build sales relationships
TLIA2012	Pick and process orders
TLIA3018	Organise despatch operations
TLIA3038	Control and order stock

Location*

This course is delivered offsite at a venue negotiated with the client.

Duration*

12 – 18 months in an actual workplace setting

Mode of delivery

All courses offered by TABMA Training are delivered to meet student needs in a similar format with either face to face tuition and/or mentoring support. Some programs have a class based training schedule to assist students with more comprehensive subjects and assessments.

Students are expected to attend all classes and successfully complete all tasks and activities during the course. There are also activities to be completed outside of the workshops. These activities are aimed at allowing the learners to apply the course content in their own workplace environment.

Assessment type:

The assessments are competency based and use an open book approach book comprising both theoretical and practical exercises. These assessments typically include written questions; case studies/scenarios; individual assessment, and practical tasks in a simulated workplace environment.

Recognition of Prior Learning / Credit Transfers:

Recognition of Prior Learning

Students may be eligible to apply for recognition of their chosen qualification by providing evidence of their previous training, employment experience or other life skills that meet qualification requirements. Successful applications may result in a reduced training time.

Credit Transfer

Students may be eligible to apply for credit transfer. This is where you can provide evidence of previous studies where there is equivalence to the units of competency within the course. (Please refer to student handbook).

Costs

QLD funding:

This training is subsidised by the Department of Employment, Small Business and Training (DESBT) under Qld User Choice:

<https://desbt.qld.gov.au/training/training-careers/incentives/userchoice>

\$6,590 concessional and non-concessional \$4943 (student fee \$800).

NSW Funding:

NSW Smart and Skilled - [this training is subsidised by the NSW Government.](#)

<https://smartandskilled.nsw.gov.au/for-students>

NSW: \$5930 per full qualification (Student Fee: \$1000)

Contact us:

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** Duration and location are subject to negotiation between client and TABMA Training*